



Data infrastructure for the energy economy

# UtilityAPI



UtilityAPI is a universal API for energy data.

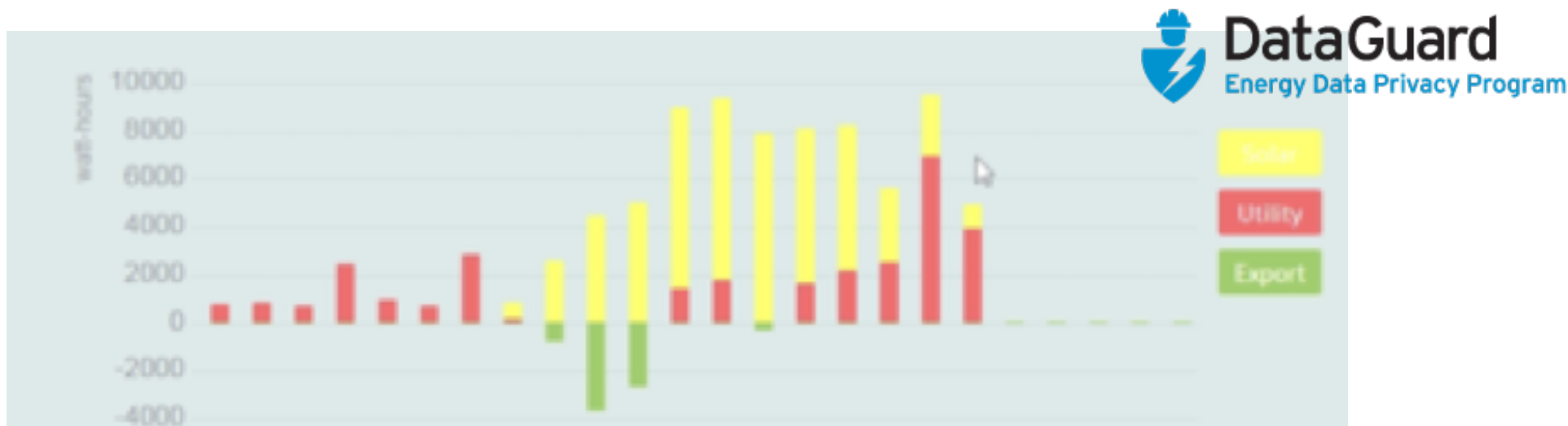
Our mission is to create a secure and standardized data infrastructure for the evolving energy economy.

We are introducing behind-the-meter data access requirements to support and deploy energy efficiency, solar, storage and other technologies.

# Who we serve

## Our Users

- Four out top five distributed solar (commercial and residential)
- Most of the top distributed energy storage companies
- Many energy efficiency and building management companies
- Energy auditing/consulting firms
- Cities for open dataset initiatives
- Energy apps and software platforms
- Only third party to build integrations with all current/scheduled Green Button Connect implementations
- Compliant with the U.S. DOE DataGuard privacy standard



# What we do

## Transparent

- Facilitate data sharing among utilities, account holders, third parties
- Specialize in direct customer authorization and streamlined consent
- Utility coverage includes ~25% of electricity meters in U.S.

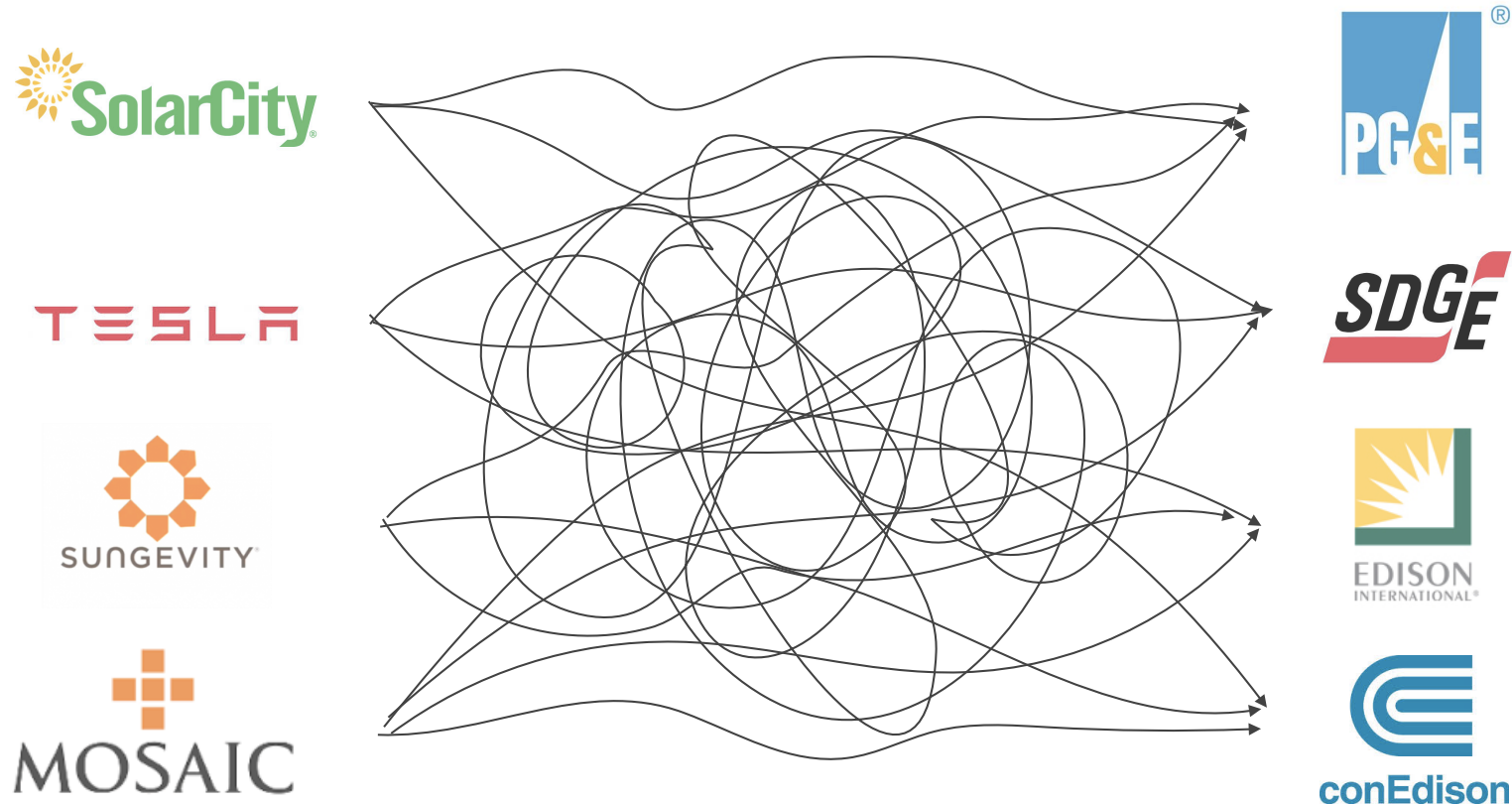
## Technology

- Excellence in customer service and user experience
- Data flow is synchronous, automated and accurate
- Split-stack design enables revocable access to our end-users

## Savings

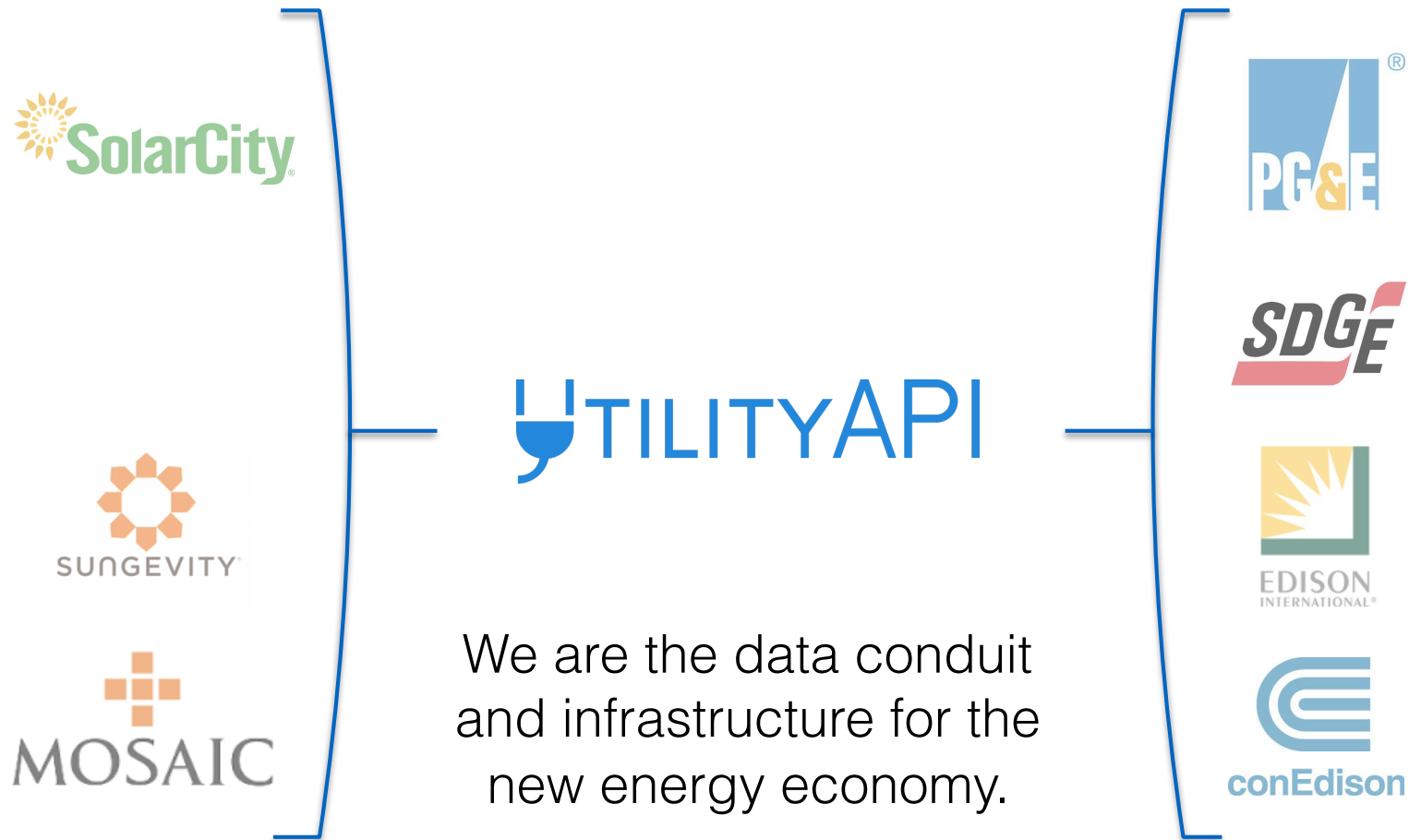
- We serve as a trusted data intermediary with best-in-class uptime, at a lower cost to ratepayers and with optimized user experience.
- We estimate savings of upwards of \$2 million annually to ratepayers as we reduce manual data requests utilities have to process.

# UtilityAPI supports the ecosystem...



Collecting, facilitating & sharing utility data is challenging.

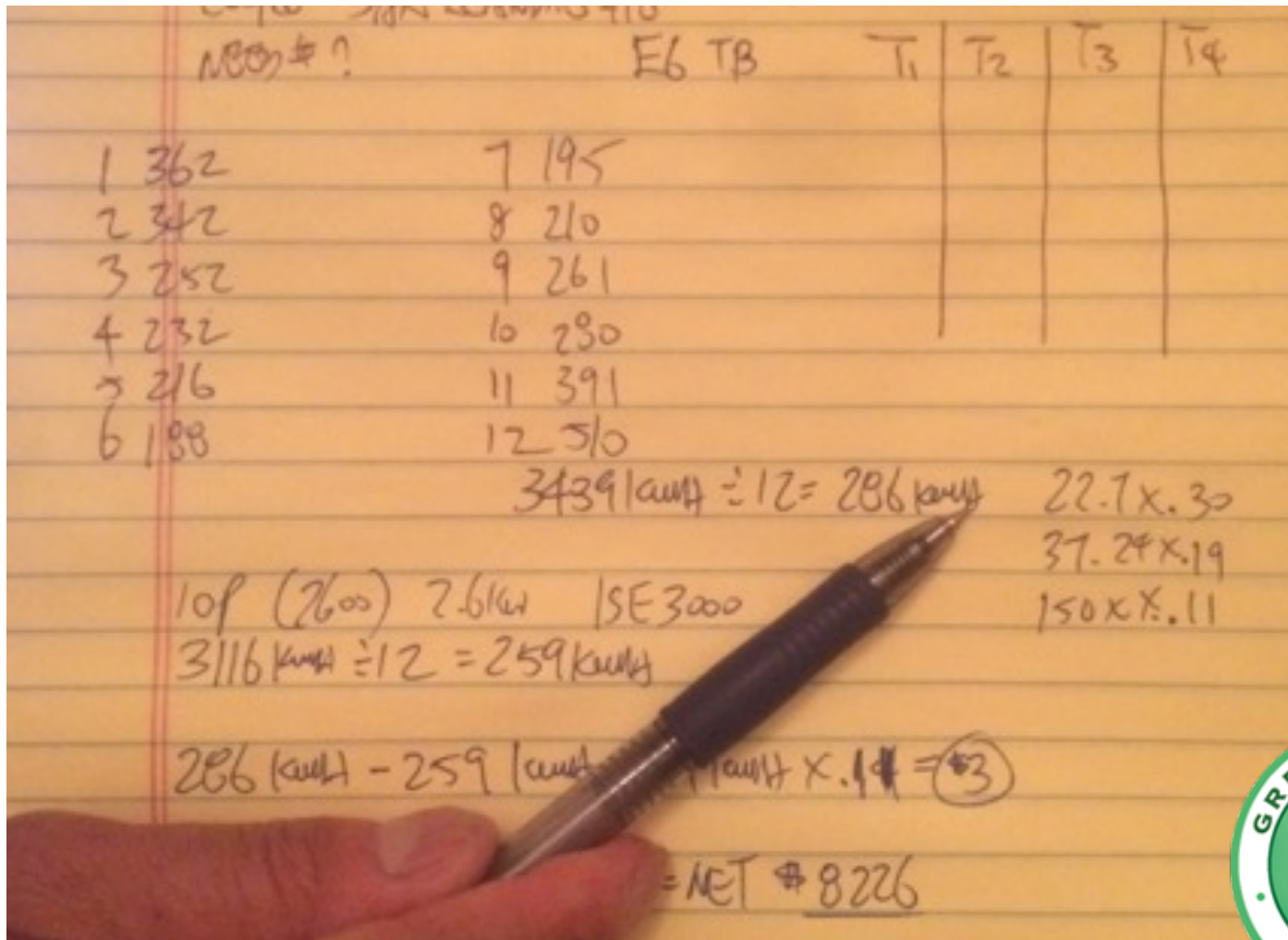
# ...by creating a standard solution



Similar models to Twilio (telecom) and [mint.com](https://www.mint.com) (finance)

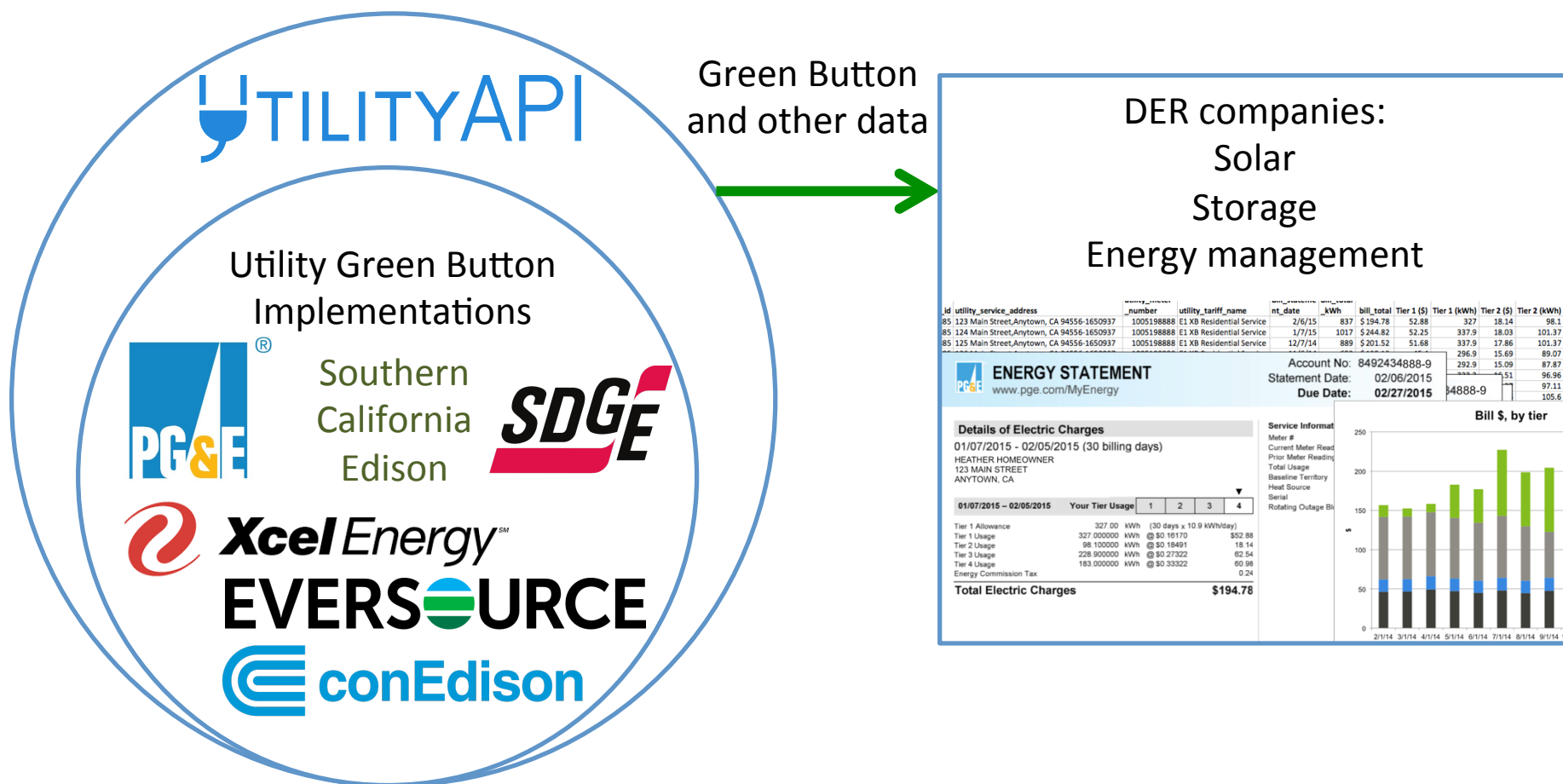
# The problem

Green Button is a strong step in the right direction, but we must keep pushing standards forward to meet market requirements and reduce data request costs for ratepayers.



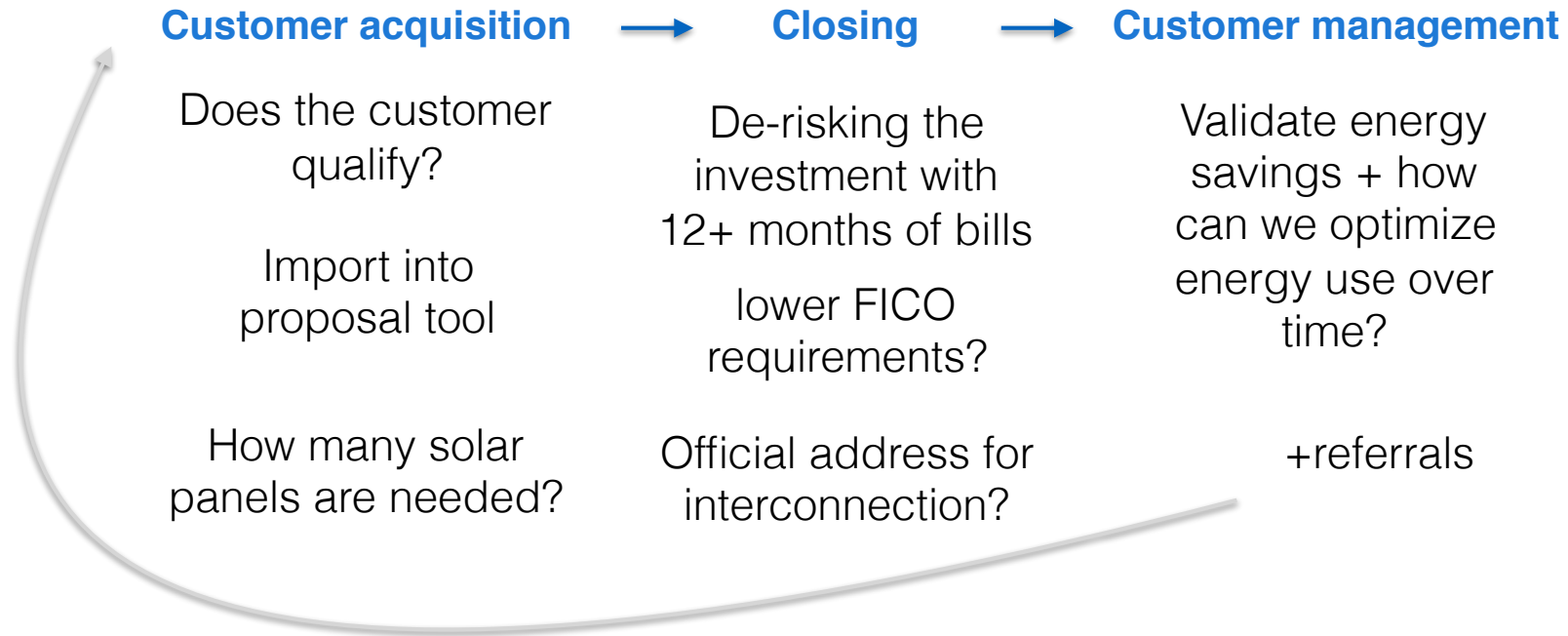
# UtilityAPI: A Unified Interface

UtilityAPI is a unified interface for electric utilities





# Use cases requisite for DRP



Residential and commercial

# Use cases benefit all parties

How many solar panels are needed on a home?



What's the payback of commercial energy efficient upgrades?

How much did someone save by going solar?

How can we optimize energy use over time?

**Customer acquisition → Closing → Customer management**



Impact Level: 5-10% overall cost reduction in EE, Solar, etc.

# Asks

1. Standardize the rigor and process by which authorization to access energy usage and billing data is granted.
2. Require utilities to redirect to or host a cloud-based user interface for data sharing with agreed upon, consumer-centric login credentials
3. Standardize availability of a requisite set of data
4. Impose security standards for data sharing and data storage

# Authorization Process

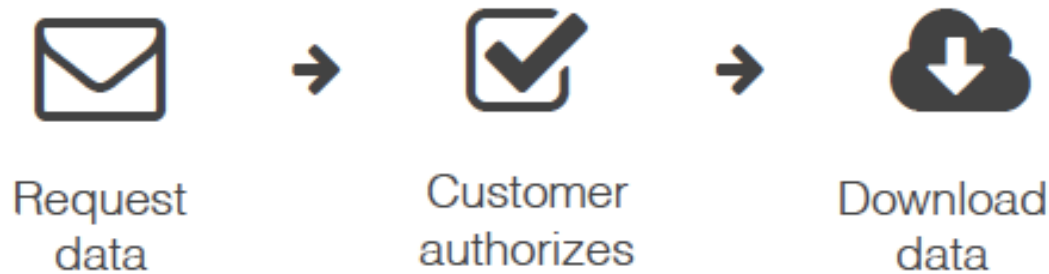
Standardize the rigor and process by which authorization to access energy usage and billing data is granted.

Utilities have implemented GB interfaces with varied interpretations;

Market requires an industry best-practice OAuth user experience deployed to ***facilitate legal, secure, synchronous, authorized access to energy billing and usage data***

Legal third-party agency standard that meets requirements under AB1274, Civil Code Section 1798.98, U.S. DOE DataGuard best practices, and other applicable standards.

# Authorization: simple & transparent



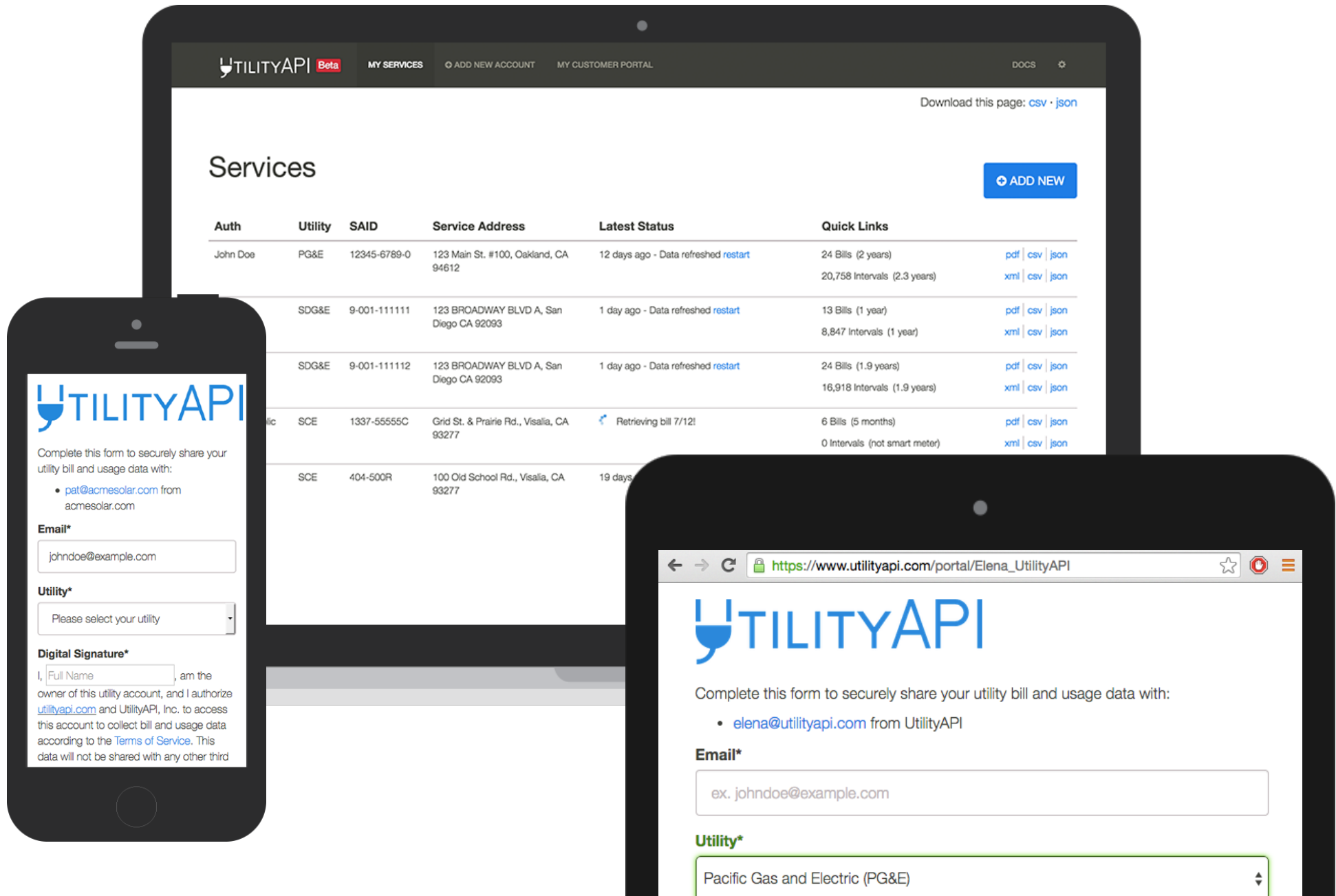
# Fully functional SaaS offering

UTILITYAPI







SDKs and API available for  
integration with all parties

# Dashboard and REST API



# Authorization Form

 [https://utilityapi.com/portal/Acme\\_Elena](https://utilityapi.com/portal/Acme_Elena)  



Complete this form to securely share your utility bill and usage data with:

- [elena@acme.solar](mailto:elena@acme.solar) from Acme Solar

Customer email:

Customer utility:

[I know my PG&E login information >](#)

Tip: Use an old bill to find this information

Full name:

Or company name

PG&E account #:

Full PG&E account number, including any dashes.


Phone number:

The phone number associated with the PG&E account.

**Digital Signature**

I, , am the owner of the utility account(s) above, and, in accordance with UtilityAPI's [Terms of Service](#) and [Privacy Policies](#), I authorize UtilityAPI, Inc. to:

- Create, access, and/or authorize account(s) on my behalf
- Collect billing and usage history from my account(s)
- Share the collected data **only with Acme Solar**

 **SECURELY SHARE MY UTILITY DATA**

powered by [UtilityAPI](#)



# Authorization Receipt



[Receipt Permalink](#)  
[Print](#)

## Authorization Receipt

powered by [UtilityAPI](#)

Jul. 10, 2015, 11:57 am

For the account(s) listed below, you authorized UtilityAPI to:

- Create, access, and/or authorize account(s) on my behalf
- Collect billing and usage history from my account(s)
- Share the collected data **only with Acme Solar**

### Accounts

**Utility:** PG&E

**Access Type:** Login Credentials

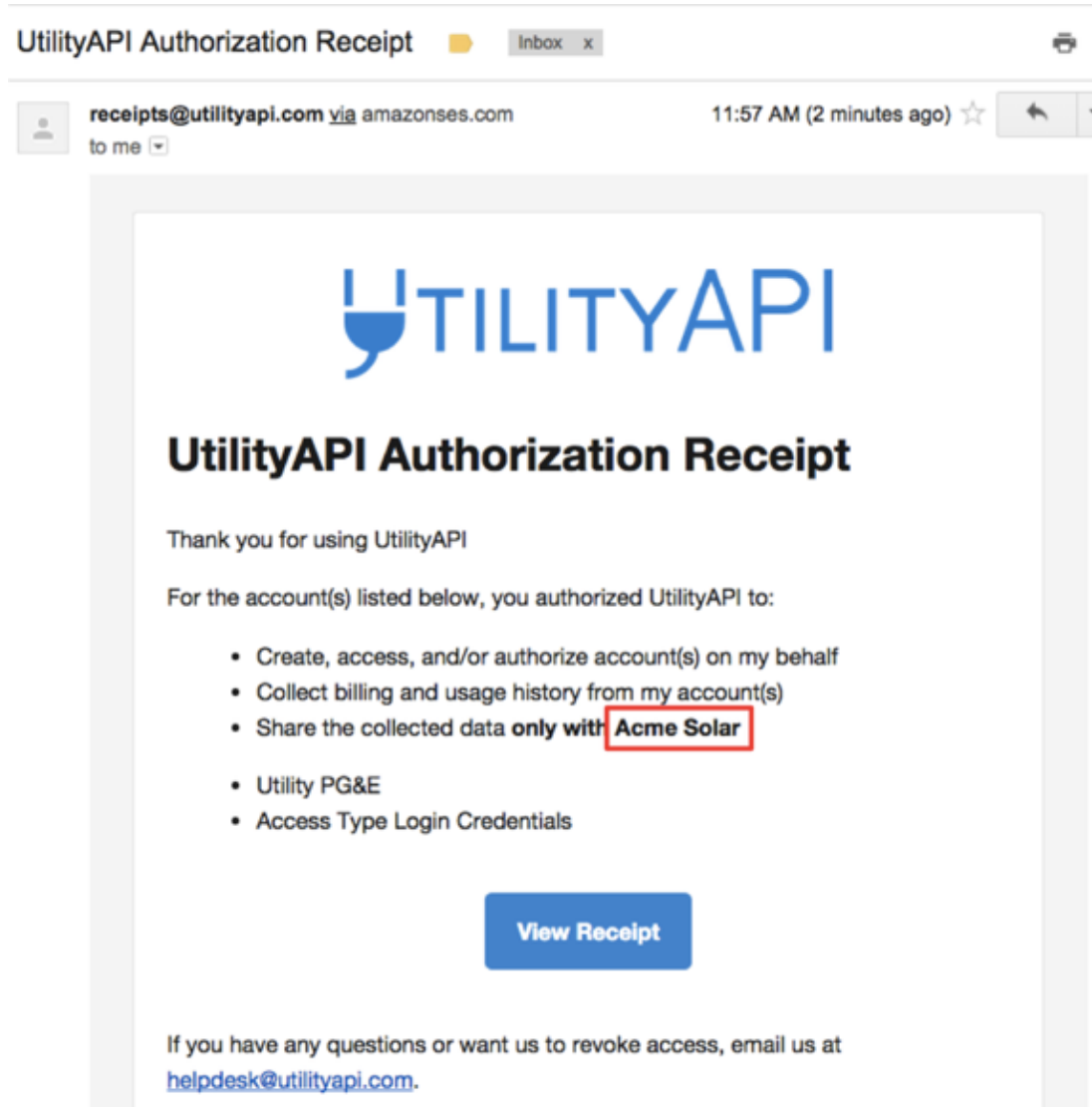
 Verifying your account (this may take a minute or two)...

We have emailed a copy of this receipt to [emfoukes@gmail.com](mailto:emfoukes@gmail.com)

If you have any questions or would like to revoke access, please contact us at [helpdesk@utilityapi.com](mailto:helpdesk@utilityapi.com).

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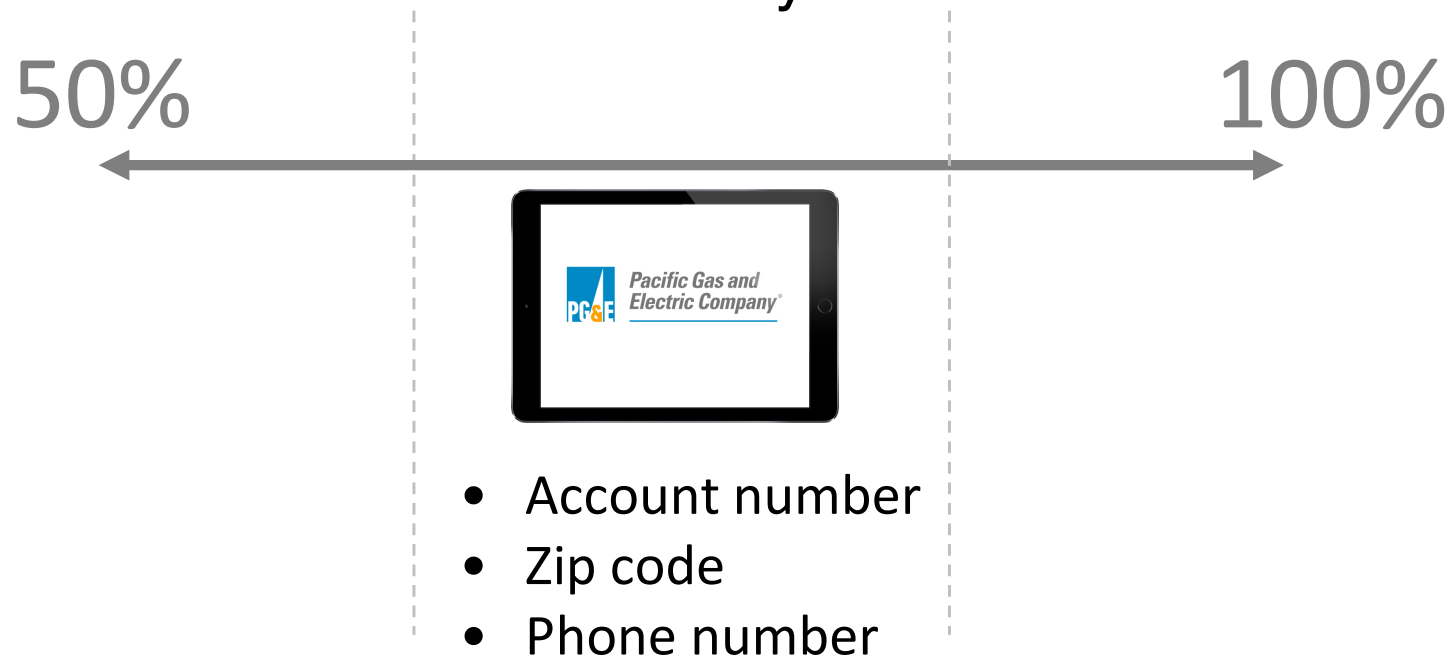
# Email Confirmation



# User interface

Require utilities to redirect to or to host a cloud-based user interface for data sharing that deploys ***consumer-centric login credentials***

Many utility account holders would prefer to appoint a third party agent as they do not have the time, desire or comfort with online utility interfaces.



# Requisite Data Set

Standardize availability of a requisite set of data

The Customer Data Sharing standard should be updated to provide the requisite data set.

The GreenButton Standard (GB) is a flexible, voluntary standard and implementation by CA IOUs do not meet the needs of the DERs.

UtilityAPI, to date, has been the only automated and DataGuard compliance source of data that DERs require, in addition to providing a high level of service to DERs and utility account holders.

Small businesses cannot security qualify for Green Button Connect.

We are active participants in the GreenButton Alliance.



# Requisite Data Elements

- **Interval Usage Data**

- Interval Usage Data
- Interval Collected by Meter

- **Meter Information**

- Meter Number
- Make
- Model
- CT Ratio/Qty
- Form
- Multiplier

- **Program Participation**

- SCE Demand Response Program
- Est Date of customer eligibility
- Eligible date of leave Program

- **Customer Information**

- Service Address
- Customer Account Number
- Customer LSE
- Customer MDMA
- Customer MSP

- **Billing Information**

- Delivery Charges-Energy

- Winter-Mild Peak kWh and charges
- Winter-Off Peak kWh and charges
- Winter-Super Off Peak kWh and charges
- Summer-Mild Peak kWh and charges
- Summer-Off Peak kWh and charges
- Summer-Super Off Peak kWh and charge
- Summer-On Peak kWh and charge

- **Generation Charges-Energy**

- Winter-Mild Peak kWh and charges
- Winter-Off Peak kWh and charges
- Winter-Super Off Peak kWh and charges
- Summer-Mild Peak kWh and charges
- Summer-Off Peak kWh and charges
- Summer-Super Off Peak kWh and charge
- Summer-On Peak kWh and charge

- Customer Service Voltage
- Billing Period
- Billing Rate Schedule
- Customer Billing Date
- Rotating Outage Group
- Delivery Charges
- Facilities Related Demand

- Charges

- DWR Bond Charges
- Customer Charge
- Power Factor adjustment
- DWR energy credit (calculation and credit value)
- UUT exemption status
- State Tax
- Time Related kW
- Time Related kW Charges
- Transmission Charges
- Distribution Charges
- Nuclear Decommissioning Charges
- Public Purpose Programs Charges
- Franchise Fee
- Sub-load Aggregation Point
- Pricing Node
- Two Digit Meter Read Cycle Number

# Requisite Security Standards

- Data cannot be used for any purpose without receipt of **explicit written authorization** of the utility account holder.
- 100% of authorization process be conducted over **HTTPS**
- **Encrypt access credentials** automatically and immediately
- Store access credentials in an encrypted state using OpenPGP or HSM-backed
- Do not write decrypted access credentials to disk; hold for minimum time
- Keep audit logs of decryptions
- Handle credentials using **split-stack design**:
  - Servers with permissions to access stored credentials do not have permissions to decrypt them;
  - Servers with permissions to decrypt credentials do not have permissions to request them from the data store;
  - Reduce application on servers with permissions to decrypt to minimum applications required to perform the authorized access
- **Do not transfer utility account holder data outside the United States.**
- Terms **maintaining data ownership with the utility account holder** on the provider's servers (e.g. UtilityAPI), such that the account holder has a **reasonable expectation of privacy** & data is not a business record.

# Conclusion



**Mission : Data**



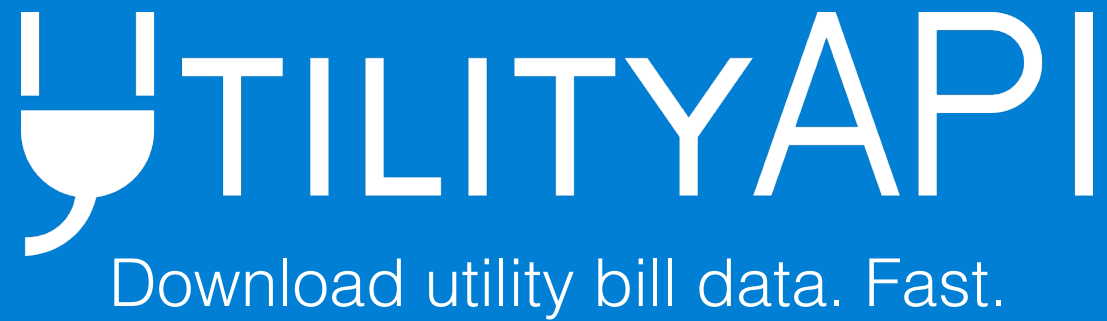
**SIEMENS** <O> **POWERHOUSE**



Data infrastructure for the new energy economy

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## Appendix

# Requisite Authorization Functionality

Authorization updates needed for utility GBC to be used (all of the below are possible in GBC spec):

- \* Embeddable inside our widget (via iframe or javascript sdk), so it can be shown when the utility is selected in the widget dropdown.
- \* Allows user to register on the spot inside the embed if they don't have an utility online account, then continue the authorization process.
- \* Straight to OAuth screen with scope string pre-generated (i.e. we would build the scope string bills/intervals/timespan/etc.), bypassing optional Scope Selection process (which can't handle the state parameter).
- \* State parameter support to track user pre/post OAuth handshake.
- \* Declined OAuth still redirects to UtilityAPI with error parameter.
- \* If already approved UtilityAPI, prompted to re-authorize without having to fill out a utility's OAuth form again (i.e. simple Yes/No button).
- \* Synchronous API (i.e. GBC REST API) or asynchronous push less than 90 sec turnaround.
- \* All below data elements included in API or push payload.

# Ecosystem services



## CUSTOMER ACQUISITION

Qualify leads faster with baseline bill amounts, PDFs, and kWh.

[More ▶](#)



## BASELINING

Accurate baseline electricity demand at a site or across properties

[More ▶](#)



## RFPs

One complete set of data for all RFP participants

[More ▶](#)



## FINANCING

Collect the documents you need for financing

[More ▶](#)



## MEASUREMENT AND VERIFICATION

Measure savings with actual data, not algorithms

[More ▶](#)



## UTILITIES

Meet data needs of Public Purpose Programs

[More ▶](#)

# Macro trends

## UtilityAPI is fundamentally changing how electricity assets are used and valued.

- **RPS** - DERs are not included because regulators and utilities had no way of measuring or valuing distributed generation.
- **NY REV** - We have been asked to be at the table and contribute solutions to New York's Vision of its Energy Future. They are completely reimagining the grid.
- **EPA 111d** - Energy efficiency and demand response are part of every state's plan, which will mean EE and DR will be measured and verified at scale. 111d contributes to goals set at COP21.
- **AB802** - Reporting requirements of CA IOUs: they must manage consent and provide data to property managers.
- **De-risking solar asset values** - Guaranteed savings for DERs: Distributed asset holders do not know if a particular installation is saving money for that homeowner or business owner. Knowing in the owner is saving money with solar de-risks the asset value to financial portfolio managers.

*DER - Distributed energy resource: Solar, storage, demand response*

*RPS: Renewable portfolio standard*